### FINANCIAL STATEMENTS

## HANDICAP INTERNATIONAL

FOR THE YEAR ENDED DECEMBER 31, 2007
WITH SUMMARIZED FINANCIAL
INFORMATION FOR 2006

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Handicap International Takoma Park, Maryland

We have audited the accompanying statement of financial position of Handicap International as of December 31, 2007, and the related statements of activities and change in net assets, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of Handicap International's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the organization's 2006 financial statements and, in our report dated May 4, 2007, we expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Handicap International as of December 31, 2007, and its change in net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Gelman Kozenberg & Freedman

July 4, 2008

4550 MONTGOMERY AVENUE · SUITE 650 NORTH · BETHESDA, MARYLAND 20814 (301) 951-9090 · Fax (301) 951-3570 · www.grfcpa.com

# STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2007 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2006

#### **ASSETS**

		2007	2006					
CURRENT ASSETS								
Cash and cash equivalents Accounts receivable Grants receivable Prepaid expenses	\$ _	229,221 2,876 6,390 897	\$	177,854 91,161 - -				
TOTAL ASSETS	\$_	239,384	\$_	269,015				
LIABILITIES AND NET ASSETS								
CURRENT LIABILITIES								
Accounts payable and accrued liabilities Deferred revenue	\$ 	183,188 56,196	\$ _	16,865 -				
Total current liabilities	_	239,384	_	16,865				
NET ASSETS								
Unrestricted Temporarily restricted		<u>-</u>		14,711 237,439				
Total net assets			_	252,150				
TOTAL LIABILITIES AND NET ASSETS	\$	239,384	\$_	269,015				

#### STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2007 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2006

		2006		
DEVENUE	Unrestricted	Temporarily Restricted	Total	Total
REVENUE				
Contributions Foundation grants Interest/dividend income Other revenue Direct mail Net assets released from donor	\$ 202,612 863,685 5,227 37 134,608	\$ - \$ 161,040 - - -	202,612 1,024,725 5,227 37 134,608	\$ 725 541,784 953 122 20,387
restrictions	398,479	(398,479)		
Total revenue	1,604,648	(237,439)	1,367,209	563,971
EXPENSES				
Program Services	962,657	<del></del>	962,657	45,108
Supporting Services:  Management and General  Fundraising	139,370 <u>517,332</u>	<u>-</u> 	139,370 517,332	79,241 <u>187,472</u>
Total supporting services	656,702	<u>-</u>	656,702	<u>266,713</u>
Total expenses	1,619,359		1,619,359	311,821
Change in net assets	(14,711)	(237,439)	(252,150)	252,150
Net assets at beginning of year	14,711	237,439	252,150	
NET ASSETS AT END OF YEAR	\$	\$ <u> </u>	-	\$ <u>252,150</u>

#### STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2007 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2006

	2007								2006	
	Program		Management			Total		Total		
	Services		and General		Fundraising		Expenses		Expenses	
Salaries	\$	75,784	\$	60,041	\$	13,326	\$	149,151	\$	66,666
Benefits	Ψ	12,128	Ψ	9,608	Ψ	2,133	Ψ	23,869	Ψ	2,000
Payroll taxes		5,307		4,205		933		10,445		4,356
Legal		-		1,561		-		1,561		9,350
Consultants		9,907		-		33,220		43,127		45,921
Direct mail		70,912		_		462,260		533,172		2,287
Occupancy (Note 3)		11,606		9,196		2,041		22,843		8,368
Accounting services		-		16,203		-		16,203		7,320
Insurance		-		3,516		-		3,516		945
Communications		-		9,902		-		9,902		2,425
Travel and entertainment		13,363		10,587		2,350		26,300		11,272
Postage and delivery		-		-		203		203		127,248
Supplies		-		6,610		-		6,610		2,270
Subscriptions and publications		-		-		-		-		18,928
Events and meeting		-		3,355		-		3,355		1,162
Bank fees		-		1,763		866		2,629		426
Grants		763,650		-		-		763,650		-
Miscellaneous		-		2,823		-		2,823		877
TOTAL	\$	962,657	\$	139,370	\$	517,332	\$ 1	,619,359	\$	311,821

#### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2007 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2006

		2007	2006		
CASH FLOWS FROM OPERATING ACTIVITIES					
Change in net assets	\$	(252,150)	\$ 252,150		
Adjustments to reconcile change in net assets to net cash provided by operating activities:					
(Increase) decrease in: Accounts receivable Grants receivable Prepaid expenses		88,285 (6,390) (897)	(91,161) - -		
Increase (decrease) in: Accounts payable and accrued liabilities Deferred revenue	_	166,323 56,196	16,865 		
Net cash provided by operating activities	_	51,367	177,854		
Net increase in cash and cash equivalents		51,367	177,854		
Cash and cash equivalents at beginning of year	_	177,854			
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	229,221	\$ <u>177,854</u>		

#### NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2007 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2006

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

#### Organization -

Handicap International (HI) was incorporated in 2006 in the District of Columbia and is located in Takoma Park, Maryland. HI's purpose is to develop assistance programs to respond to needs of persons disabled by armed conflicts, diseases, natural disasters, or other causes.

#### Basis of presentation -

The accompanying financial statements are presented on the accrual basis of accounting, and in accordance with Statement of Financial Accounting Standards No. 117, "Financial Statements of Not-for-Profit Organizations".

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the organization's financial statements for the year ended December 31, 2006, from which the summarized information was derived.

#### Cash and cash equivalents -

HI considers all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents.

At times during the year, HI maintains cash balances at financial institutions in excess of the Federal Deposit Insurance Corporation (FDIC) limits. Management believes the risk in these situations to be minimal.

#### Income taxes -

HI is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been made in the accompanying financial statements. HI is not a private foundation.

#### Net asset classification -

The net assets are reported in two self-balancing groups as follows:

- Unrestricted net assets include unrestricted revenue and contributions received without donor-imposed restrictions. These net assets are available for the operation of HI and include both internally designated and undesignated resources.
- Temporarily restricted net assets include revenue and contributions subject to donorimposed stipulations that will be met by the actions of HI and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities and Change in Net Assets as net assets released from restrictions.

#### NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2007 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2006

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Contributions and grants -

Contributions and grants are recorded as revenue in the year notification is received from the donor. Contributions and grants are recognized as unrestricted support only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions. Contributions and grants received in excess of expenses incurred are shown as temporarily restricted net assets in the accompanying financial statements.

#### Use of estimates -

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

#### Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities and Change in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### Use of estimates -

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

#### 2. NET ASSETS RELEASED FROM RESTRICTIONS

The following temporarily restricted net assets were released from donor restrictions by incurring expenses which satisfied the restricted purposes specified by the donors:

French American Charitable Trust \$ 4,000 Adopt a Minefield \$ 394,479

<u>398,479</u>

#### 3. LEASE COMMITMENT

Effective December 1, 2007, HI entered into a one-year lease agreement with Survey Action Center for office space in Takoma Park, Maryland. Rent expense for the year ended December 31, 2007 was \$22,843.

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2007

#### 3. LEASE COMMITMENT (Continued)

Future minimum payments are as follows:

#### Year Ended December 31,

2008 \$<u>16,028</u>

#### 4. RELATED PARTY TRANSACTIONS

Handicap International France (HI-France) reimburses Handicap International (HI-US) for operating costs incurred by HI-US. For the year ended December 31, 2007, HI-France paid HI-US approximately \$926,273. As of December 31, 2007, \$75,073 was due to HI-France, which is included in accounts payable in the accompanying financial statements.

Survey Action Center (SAC) provides rental space and office supplies for Handicap International. During 2007, HI paid SAC \$33,834.

#### 5. ALLOCATION OF JOINT COSTS

In the year ended December 31, 2007, Handicap International incurred joint costs of \$268,051 for informational materials and direct-mail campaigns that included fundraising appeals. Of these costs, \$197,139 was allocated to fundraising expense and \$70,912 was allocated to program services.